## AMERICAN PHARMACEUTICAL ASSOCIATION

Sunday is the best day in the week for me.' That man kept on in his way and I in mine. He died a bankrupt and we are still doing business at the old stand.

"We could do an enormous soda water business on Sunday, for we are located on the best corner in the city. On the opposite corner we have a cut-rate store, in the same block on the other side another one, and directly across on the other corner another store, and they all run on Sunday. We don't do the volume of business that the others do, but I have a suspicion that at the end of the year my pocket is as fat as theirs. We are the only ones closed on Sunday, and we get 20 per cent. more on all our proprietaries than our competitors do.

"I would not advise anybody in the matter. It is a question that every one must settle for himself. I believe that any one who undertakes it will find that it is not such a losing game as would appear at first sight. I believe the druggist is entitled to his rest day. We have clerks that we never have to send away, and they are not very anxious to leave us. We get a better class of clerks because we do not run on Sunday, and I believe that we have a better standing in the community.

"We open two hours in the morning and two hours in the evening, because I do not want my customers to feel that I am indifferent to their wants. I believe the best trade appreciates it; they may be put to a little inconvenience, but they are put to the same inconvenience when you are closed at night and don't get angry at you.

"There is compensation elsewhere along the line; you feel more comfortable in the conduct of your business, and that you are treating your help as it ought to be treated. Next July I will have been in business in the same place for fifty years, and if I should be in business fifty years longer I wouldn't run on Sunday."

DR. H. P. HYNSON: "There are three aspects of this question: the moral one, the humanitarian and the business aspect. We older men, because of earlier associations, and because we thought it necessary years ago, are very apt to think it necessary now. There has been a material change in the administration of medicine. The physician who is well equipped now has with him in his hypodermic case and tablets all that is necessary to meet emergencies, and these having been met there is no greater necessity for quick medical application on Sunday than at night; and generally the better physicians do not prescribe a remedy for lengthened treatment until they have had time to study the case. I trust that you young men realize that conditions have changed and that you can close on Sunday much to your own advantage, to the advantage of your clerks, your family and, I believe, to your material interests as well."

H. D. KNISELY: "I have operated one retail drug store for twenty-two years, and have a prescription clerk who has been working in one position for ten years. That store has never run one single Sunday all day. The clerk attends to the store three hours on Sunday morning and I attend to it for three hours in the afternoon. This has been my custom for twenty-two yars and I feel that I have been benefited by it and that the public has been properly served."

## THE MOST DEADLY INSTRUMENT.

"The second most deadly instrument of destruction is the dynamite gun—the first is the human tongue. The gun merely kills bodies; the tongue kills reputations and, ofttimes, ruins characters. Each gun works alone: each loaded tongue has a hundred accomplices. The havoc of the gun is visible at once. The full evil of the tongue lives through all the years; even the eye of Omniscience might grow tired in tracing it to its finality."—William George Jordan.

÷...